

Sales Factor Speakers Bureau

If you're looking for additional ways to increase motivation throughout the office, Sales Factor's speakers can be a great way to boost a lagging sales team, teach new tips or even turn prospects into actual customers.

Consider the following reasons why you should use a motivational speaker to pump up your team:

1. Get your sales team out of a rut;
2. Teach new techniques;
3. Promote positive thinking;
4. Help overcome fears;
5. Change attitudes with wit and humour.

Sales Factor can provide several experienced speakers that will motivate your people to consistently perform at their highest level.

Charles Marcus

Charles is a highly sought after international author, motivational keynote speaker and success strategist. His dynamic and highly entertaining presentations will keep your people riveted while delivering a message that will achieve your motivational objectives. Charles will work with you to deliver a highly customized, dynamic and impactful presentation at your next event.

Tim O'Brien

Tim has trained over 500 sales people within various companies throughout the U.S., Canada and Europe, including Dell, Petro-Canada, Altamira, G.E., Ceridian and Monster.ca. His unparalleled sales skills make him one of North America's first and foremost sought after speakers. As co-founder and Managing Partner of Sales Factor Enterprises, his knowledge and style bring a unique assortment of practical experience and humour.

Gino Sette

Gino is co-founder and Managing Partner of Sales Factor Enterprises, and is a highly regarded Sales Training Consultant, Negotiator and Coach. Gino's 23-year Sales Management background has culminated in working with organizations sharing his vision of self-management. In a recent survey, clients were asked why they chose to have Gino as a motivational speaker. The response most selected was – "He really lives and breathes the sales processes he teaches" which is why Gino can truly inspire a sales audience.

For more information or to book any of these speakers, contact **Gino Sette at 905-306-3431** or sales@salesfactor.ca.